



YOUR VISION. OUR STRATEGY.

YES ACADEMY™

The YES Academy is designed to train the Treatment Coordinator to turn exams into STARTS, increase Case Acceptance and Thrive!



EACH COURSE IS TAUGHT BY LEEANN PENICHE AND LIMITED TO 12 STUDENTS.

TESTIMONIALS

"LeeAnn is so motivating and gives you the tools for success! Her team is AMAZING!"

Melissa- Walters Orthodontics

"Being a new TC this course gave me great insight on how to not only do my job but how to exceed expectations. (Thank you for welcoming us into your beautiful home.)"

Lisa- Chapman Smiles

WHAT TO EXPECT

Through the proven Peniche Systems you will:

- Identify and remove obstacles
- Trial Close
- Integrate the Virtual and TC only Exam
- Maximize the New Patient Exam schedule
- Identify statistical trends
- Maximize your Observation Program
- Re-enroll Pending Patients
- Increase visibility
- Differentiate your practice from the New Patient Phone Call through the final days of Retention

YES ACADEMY™

THE BUSINESS OF EXCELLENCE

COMPLETE THIS FORM AND EMAIL TO INFO@PENICHETEAM.COM OR FAX TO (503) 666-4937

SELECT DATE:

☐ PLEASE CALL FOR DATES!

LOCATION: 22660 SE STARK ST, GRESHAM, OR 97030

COURSE HOURS: THURSDAY 8:30 AM - 4:00 PM • FRIDAY 8:30 AM - 12:00 PM

COURSE FEE: \$1,480

INCLUDED: 3 MONTHS OF POST-COURSE SUPPORT. EACH COURSE IS TWO DAYS WITH A CONTINENTAL BREAKFAST, CATERED LUNCH, AND AN AFTERNOON RECEPTION ON THE FIRST DAY.

NAME:	DATE:
PRACTICE NAME:	DOCTOR'S NAME:
ADDRESS:	CITY: STATE: ZIP:
CELL PHONE:	OFFICE PHONE:
PERSONAL EMAIL:	WEBSITE:
DOCTOR'S EMAIL:	AVERAGE MONTHLY STARTS:
AGE OF THE PRACTICE:	NUMBER OF STAFF:
NUMBER OF DOCTORS:	NUMBER OF OFFICES/SATELLITES:
OFFICE SOFTWARE:	
HOW MANY YEARS HAVE YOU BEEN WITH THE PRACTICE?	
IS YOUR OFFICE PART OF A DENTAL SERVICE ORGANIZATION?	<input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, DSO:
HAVE YOU ATTENDED ANY OF OUR COURSES OR LECTURES?	<input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, COURSES:
HAVE YOU EVER WORKED WITH A PRACTICE MANAGEMENT FIRM?	<input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, WHO:
PRACTICE GOALS:	

Tuition Policy: The tuition is nonrefundable 30 days prior to the YES Academy Course. However, 50% of the tuition may be transferred once to a future YES Academy Course.

Please check one: ☐ Master Card ☐ Visa ☐ American Express

Card#: _____ **Expiration Date:** _____ **CVC:** _____

Printed Name of Cardholder: _____

Cardholder Signature: _____

*By signing, you acknowledge that you have read, understand and agree with the cancellation policy above.

Are you a Mari's List member? ☐ Yes ☐ No

Are you an Elite Dental Alliance member? ☐ Yes ☐ No If Yes, Member ID# _____

Whom may we thank for referring you to our Workshop? ☐ Mailer ☐ Internet ☐ Social Media
☐ Other (please specify) _____

Your confirmation packet will be sent to you via email and will include instructions to assist in booking your hotel reservations. Please confirm registration prior to booking your travel arrangements.

☐ Please check here if you do not want to receive future emails on upcoming courses and events.